

THE LIST

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FASTEST-GROWING COMPANIES 1-25 (CONTINUED ON PAGE 10)

RANKED BY PERCENT OF REVENUE GROWTH FROM 2012-2014

Company / Rank last year Website	Address Phone	Top executive	Percent growth 2012-2014	2014 revenue	Type of business
1 Precision Medical Products Inc. ① pmpmed.com	6205 S. Walnut St. Loomis CA 95650 888-963-6265	Jeremy Perkins, Owner	332.72%	\$13.08 million	Durable medical equipment sales
2 Integrated Builders Group Inc. ○ integratedbg.com	1264 Hawks Flight Court, #290 El Dorado Hills CA 95762 916-933-8401	Patrick Sende, President Andrew Learned, COO	326.37%	\$12.81 million	Turnkey design-build commercial contractor
3 ProProse LLC ○ proprose.com	4515 N. Park Dr. Sacramento CA 95821 916-359-8316	Anne Staines, President anne@proprose.com	308.42%	\$4.32 million	Strategic communication planning, branding, advertising, PR, social media, public outreach, videos and web-based marketing including search engine optimization
4 Quinlan & Reed Construction ②○ quinlanandreed.com	3031 E St. Sacramento CA 95816 916-990-1110	David Reed, Owner davidreed@yahoo.com	299.8%	\$1.76 million	Home remodels and small additions specializing in kitchens and bathrooms, with an emphasis in custom design including custom cabinets
5 Mom's Silver Shop Inc. ○ momssilvershop.com	3510 Auburn Blvd., #12 Sacramento CA 95821 916-993-9787	John Espinosa, VP johnmysilvergold@gmail.com Joyce Espinosa, President mom@momssilvershop.com	290.86%	\$4.03 million	Retail and wholesale jewelry and bullion shop
6 Stonecrest Realty ○ StoneCrestRealEstate.com	919 Reserve Dr. Roseville CA 95678 916-378-5760	Jason Litchney, CEO	256.55%	\$943,376	Real estate brokerage
7 Park A Bike Inc. ○ parkabike.com	708 Alhambra Blvd., #200 Sacramento CA 95816 800-630-7725	Greg Bauer, CEO greg@parkabike.com	230.35%	\$2.25 million	Bicycle and skateboard storage racks, bicycle shelters, outside bicycle lockers
8 Designing Dreams Flooring and Surfaces ○ ddflooring.com	25065 Blue Ravine Rd., #110 Folsom CA 95630 916-358-8800	Randy Mintz, President randy@ddflooring.com	219.52%	\$2 million	Flooring, tile, granite sales and installation
9 Alston Construction Co. Inc. ○ alstonco.com	8775 Folsom Blvd., #201 Sacramento CA 95826 916-340-2400	Alecia Wilmeth, VP/General manager awilmeth@alstonco.com	167.05%	\$2.90 million	General contracting, construction management
10 Weckworth Electric Group ○ weckworthelectricgroup.com	1261 Hawks Flight Ct., #A El Dorado Hills CA 95762 916-933-3066	Rodney Weckworth, CEO Helena Weckworth, CFO	153.21%	\$12.21 million	Electrical contracting and engineering
11 Future Automotive Group ○ futureautomotivegroup.com	650 Automall Dr. Roseville CA 95661 916-786-3673	G. Steve Pleau, President	140.64%	\$691.45 million	Automotive sales and service
12 Morton & Pitalo Inc. ⑧ mpengr.com	75 Iron Point Cir., #120 Folsom CA 95630 916-984-7621	Eddie Kho, CEO/President ekho@mpengr.com	117.12%	\$4.92 million	Civil engineering and land surveying services
13 Concrete Washout Systems Inc. ○ concretewashout.com	7024 McComber Sacramento CA 95828 877-292-7468	Mark Jenkins, President markj@concretewashout.com	116.67%	\$1.3 million	Equipment and containers for cleaning concrete-pouring equipment
14 TeleDirect Communications Inc., dba TeleDirect ⑤ teledirect.com	4745 Chippendale Dr. Sacramento CA 95841 800-776-1081	Celia Puff, CEO cpuff@teledirect.com	107.44%	\$17.83 million	Contact center and business process outsourcing
15 Trinity Technology Group Inc. ○ trinitytsg.com	2015 J St., #105 Sacramento CA 95811 916-779-0201	Randall Duart, President	105.01%	\$14.16 million	End-to-end software solutions, including custom development, technical architecture, business analysis, software development life cycle, business intelligence, project and organizational change management
16 Von Housen Automotive Group ○ vonhousen.com	1810 Howe Ave. Sacramento CA 95825 916-418-2514	George Grinzewitsch, President	100.84%	\$239.2 million	Automotive sales and service
17 RCP Construction Inc. ○ rcpconstructioninc.com	995 Governor Dr., #204 El Dorado Hills CA 95762 916-358-9540	Richard Poipao, President rick@rcpconstructioninc.com	100.74%	\$8.23 million	Construction
18 Mid Pacific Engineering Inc. ③ midpacificeng.com	840 Embarras Dr., #20 West Sacramento CA 95605 916-927-7000	Todd Kamisky, President toddkamisky@midpacificeng.com	96.1%	\$2.7 million	Geotechnical engineering, materials testing and engineering
19 LPAS Architecture and Design ○ lpas.com	2484 Natomas Park Dr., #100 Sacramento CA 95833 916-443-0335	Theresa Paige, President tpaige@lpasdesign.com	95.45%	\$8.6 million	Architecture and design
20 Surgical Affiliates Management Group Inc. ⑪ samgi.com	555 Capitol Mall, #570 Sacramento CA 95814 916-441-0400	Leon Owens, CEO/President lowens@samgi.com	93.81%	\$21.9 million	Acute care and trauma surgeon medical group
21 Nicholas Pension Consultants ③ nicholaspension.com	10933 Trade Center Dr., #100 Rancho Cordova CA 95670 916-638-5700	Warwick Nicholas, President	86.2%	\$7.2 million	Fee-only, third-party pension plan administration
22 Terrapin Technology Group Inc. ○ terrapintechology.com	1501 Sports Dr., #B Sacramento CA 95834 916-481-1991	Nathan Johanson, President nathan@terrapintechology.com	84.28%	\$1.31 million	Information technology consulting services, from day-to-day user support to system maintenance, system engineering and training
23 Metro Audio Visual Productions Inc. ② metroaudiovisual.com	2703 5th St., #5 Sacramento CA 95818 916-383-4202	Michael Griffith, President	80.41%	\$1.75 million	Audio visual productions, sound lighting and video for corporate events worldwide
24 Retail Radio Inc. ⑪ retailradio.biz	7921 Kingswood Dr., #A3 Citrus Heights CA 95610 888-807-6863	Bill Louie, CEO bill@retailradio.biz	77.03%	\$5.46 million	Supply retail music to franchises and other retail stores throughout the U.S. and Canada
25 GNT Solutions ②③ gntsolutions.com	180 Promenade Cir., #260 Sacramento CA 95834 916-830-9400	Todd Bollenbach, CEO	72.01%	\$2.75 million	Managed IT service provider, outsourced IT

○ Not listed last year

► CLOSER LOOK

\$5.96B

Revenue generated by the 50 fastest-growing locally based companies.

10,385

Number of people employed by companies on the list.

67.7%

Median revenue growth from 2012 to 2014 for companies on the list.

ABOUT THE LIST

Companies on this list must be based in Sacramento, El Dorado, Placer or Yolo counties. They cannot be a subsidiary of a company based elsewhere. To qualify for the list, companies needed to have posted at least \$200,000 in revenue for 2012.

GLOSSARY

GIS — Geographic information systems
IT — Information technology
PR — Public relations

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WANT TO BE ON THE LIST?

If you wish to be surveyed for the 2016 fastest-growing list, or if you wish to be considered for other lists, email Sharon Havranek at sahavranek@bizjournals.com.

THE LIST

FASTEST-GROWING COMPANIES 26-37 (CONTINUED ON PAGE 11)

RANKED BY PERCENT OF REVENUE GROWTH FROM 2012-2014

► CLOSER LOOK

699

Number of companies appearing on the Business Journal's fastest-growing list from 1994-2015.

22

Years — the average age of companies on the list.

	Company / Rank last year Website	Address Phone	Top executive	Percent growth 2012-2014	2014 revenue	Type of business
26	Ethan Conrad Properties Inc. ²⁶ ethanconradprop.com	1300 National Dr., #100 Sacramento CA 95834 916-779-1000	Ethan Conrad, CEO ethan@ethanconradprop.com	63.42%	\$36.98 million	Commercial real estate investing
27	The Agate Group ○ theagategroup.com	4240 Rocklin Rd., #9 Rocklin CA 95677 916-467-8020	Cherryl Macalino, CEO	61.66%	\$1.38 million	Software development
28	Aerojet Rocketdyne Holdings Inc. ¹ ⁴⁸ gencorp.com	2001 Aerojet Rd. Rancho Cordova CA 95742 916-355-4000	Eileen Drake, CEO	60.56%	\$1.6 billion ²	Aerospace and defense manufacturing, real estate development
29	South Fork Holdings, dba Retech ²⁴ retechonline.com	11375 Sunrise Park Dr., #500 Rancho Cordova CA 95742 916-822-3222	Julie Pulos, President jpulos@retechonline.com	59.6%	\$4.82 million	Provide products and critical infrastructure services to the telecom and cable industry
30	The Glass Guru Franchise Systems Inc. ²⁸ theglassguru.com	198 Cirby Way, #120 Roseville CA 95678 916-786-4878	Dan Frey, President	58.64%	\$1.53 million	Franchisor
31	Sacramento Container Corp. ⁴⁸ saccontainer.biz	4841 Urbani Ave. McClellan CA 95652 916-614-0580	Joseph LeRoy, President joe.l@sacontainer.biz	58.09%	\$32.05 million	Manufacture of corrugated boxes
32	Preferred Manufacturing Services Inc., dba Snowline Engineering ○ snowlineengineering.com	4261 Business Dr. Cameron Park CA 95682 530-677-2675	Cal Reynolds, President calr@snowlineengineering.com	52.87%	\$14.39 million	Manufacturing specializing in precision machining and sheet metal, fabrication and assembly
33	Five Star Restoration & Construction Inc. ○ fivestarrestoration.com	2372 Gold River Rd. Gold River CA 95670 916-631-1693	Brenda Gallion, CEO	52.63%	\$4.86 million	Emergency water and fire damage and reconstruction of homes and businesses
34	Folsom Lake Enterprises, dba Folsom Lake Ford and Folsom Lake Kia ²⁷ folsomlakeford.com and folsomlakekia.com	12755 Folsom Blvd. Folsom CA 95630 916-353-2000	Charles Peterson, President	42.73%	\$178.43 million	Automotive sales and service
35	Tom Yancey Co. ○ tomyancey.com	7101 Fair Oaks Blvd. Carmichael CA 95608 916-979-1888	Tom Yancey, President tyancey@tomyancey.com	40%	\$1.4 million	Home improvements, including roofing, siding, windows, insulation, patio covers, solar home additions
36	Rancho Cordova Wholesale Distributing Inc. ○ concretevalue.com	3329 Fitzgerald Rd., #1 Rancho Cordova CA 95742 916-638-6701	Dwight Lockhart, CEO dlrcwd@sbcglobal.net Debbie Lockhart, Co-owner	39.44%	\$4.25 million	Wholesale auto parts
37	CVC Holding Corp. ³ ⁴¹ concretevalue.com	530 Bercut Dr., #G Sacramento CA 95811 916-852-6030	Paul Esch, CEO Sara Esch, co-owner	39.34%	\$85 million	Concrete construction

¹ Formerly listed as GenCorp Inc.

² Fiscal year ended Nov. 30, 2014

³ Formerly listed as Concrete Value Corp.

○ Not listed last year



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THE LIST

FASTEST-GROWING COMPANIES 38-50

RANKED BY PERCENT OF REVENUE GROWTH FROM 2012-2014

Company / Rank last year Website	Address Phone	Top executive	Percent growth 2012-2014	2014 revenue	Type of business
38 Network Design Associates Inc. ○ ndasacramento.com	6060 Sunrise Vista Dr., #2440 Citrus Heights CA 95610 916-853-1632	Deborah Sackman, President dsackman@ndasacramento.com Laury Sackman, CFO LSackman@ndasacramento.com	37.15%	\$3.48 million	Network integration consulting and engineering
39 Plastic Package Inc. ○ plasticpack.com	4600 Beloit Dr. Sacramento CA 95838 916-921-3999	Mike Miller, CEO mike@plasticpack.com	36.97%	\$17 million	Thermoforming manufacturer of plastic packaging
40 Towne Communications Inc., dba Synectic Technologies ○ synectic.us	4640 Duckhorn Dr. Sacramento CA 95834 916-993-2100	Alisha Steinheimer, VP of operations ahudson@synectic.us Jeanette Towne, CEO jmtowne@synectic.us	36.75%	\$7.18 million	Communications technology
41 Pacific Ethanol Inc. ○ pacificethanol.net	400 Capitol Mall, #2060 Sacramento CA 95814 916-403-2123	Neil Koehler, CEO/President	35.7%	\$1.11 billion	Low-carbon renewable fuels
42 The Niello Co. and subsidiaries ○ niello.com	1481 River Park Dr. Sacramento CA 95815 916-643-7300	Richard Niello Jr., President/ Owner David Niello, VP/Owner Roger Niello, Secretary/Owner	34.96%	\$538.85 million	Automotive sales, parts and service; collision center
43 Capital Network Solutions Inc. ④ cns-service.com	8801 Folsom Blvd., #190 Sacramento CA 95826 916-366-6566	Don Thompson, CEO	34.09%	\$2.95 million	Managed-IT and cloud computing services
44 Wallace-Kuhl & Associates ○ wallace-kuhl.com	3050 Industrial Blvd. West Sacramento CA 95691 916-372-1434	David Gius, President dgius@wallace-kuhl.com Andrew Wallace, CFO/COO awallace@wallace-kuhl.com	32.39%	\$8.33 million	Geotechnical engineering, construction inspection and testing, environmental consulting
45 Big Hairly Dog Information Systems ○ bighairlydog.com	3205 Ramos Cir. Sacramento CA 95827 916-368-3939	Mick Malaney, President mickm@bighairlydog.com Sandy Malaney, CEO sandy@bighairlydog.com	31.81%	\$9.1 million	Sells and supports point-of-sale technology to approximately 3,000 retail locations worldwide
46 Western Health Advantage ○ westernhealth.com	2349 Gateway Oaks Dr., #100 Sacramento CA 95833 916-563-2200	Garry Maisel, CEO ceo@westernhealth.com	31.61%	\$553.37 million	Health plan for businesses and individuals
47 Tim Lewis Communities ⑩ timlewis.com	3500 Douglas Blvd., #270 Roseville CA 95661 916-783-2300	Jay Lewis, President tlewis@timlewis.com	30.19%	\$49.09 million	Home building
48 Wood Rodgers Inc. ○ woodrogers.com	3301 C St., Bldg. 100-B Sacramento CA 95816 916-341-7760	Mark Rodgers, President mrogers@woodrogers.com	25.84%	\$559.7 million	Civil engineering, planning, landscape architecture, surveying, mapping, water resources, hydrogeology, transportation, transportation planning, structures, GIS, environmental, geotechnical, aviation engineering
49 Community Business Bank ○ communitybizbank.com	1550 Harbor Blvd., #200 West Sacramento CA 95691 916-830-3597	John DiMichele, CEO	21.43%	\$9.47 million	Banking services
50 Community 1st Bank ○ community1bank.com	649 Lincoln Way Auburn CA 95603 530-863-4800	James Kim, CEO	9.52%	\$8.36 million	Banking services

CLOSER LOOK

OLDEST COMPANIES

Rank	Company	Est.
1	Aerjet Rocketdyne Holdings Inc.	1915*
2	The Niello Co.	1921
3	TeleDirect Communications Inc.	1961
3	Von Housen Automotive Group	1961
5	Morton & Pitalo Inc.	1977
6	LPAS Architecture and Design	1978
7	Future Automotive Group	1982
8	Wallace-Kuhl & Associates	1984
9	Alston Construction Co. Inc.	1986
9	Plastic Package Inc.	1986
9	Tim Lewis Communities	1986

*Originally founded in Ohio. Local facility was established in 1951.

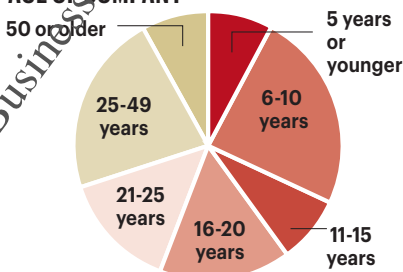
GREATEST EMPLOYEE GROWTH

Ranked by percent growth company wide from 2012-2014

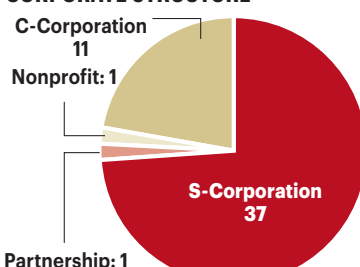
Rank	Company	2014 employees	Percent growth
1	Designing Dreams Flooring and Surfaces	8	300%
2	Precision Medical Products Inc.	122	229.73%
3	Quinlan & Reed Construction	12	200%
4	TeleDirect Communications Inc., dba TeleDirect	498	178.91%
5	Integrated Builders Group Inc.	16	166.67%
6	Terrapin Technology Group Inc.	13	160%
7	Ethan Conrad Properties Inc.	12	133.33%
8	Retail Radio Inc.	16	128.51%
9	RCP Construction Inc.	30	114.29%
10	Stonecrest Realty	4	100%
10	Surgical Affiliates Management Group Inc.	100	100%
12	Weckworth Electric Group	78	95%
13	Five Star Restoration & Construction Inc.	46	91.67%
14	Morton & Pitalo Inc.	30	87.5%
15	South Fork Holdings, dba Retech	45	80%
16	LPAS Architecture and Design	44	69.23%
17	GNT Solutions	10	66.67%
17	Mom's Silver Shop Inc.	5	66.67%
19	Trinity Technology Group Inc.	70	59.09%
20	Mid Pacific Engineering Inc.	30	57.89%
21	The Agate Group	14	55.55%
22	CVC Holding Corp.	650	55.5%
23	Alston Construction Co. Inc.	138	55.06%
24	Tom Yancey Co.	12	50%
25	Aerjet Rocketdyne Holdings Inc. *	5,071	49.54%

* Gencorp, the parent of Aerjet, purchased Pratt & Whitney Rocketdyne in 2013, and subsequently changed its name to Aerjet Rocketdyne. Because of the merger, it looks as if the company increased its employment when, in fact, the company is cutting employees.

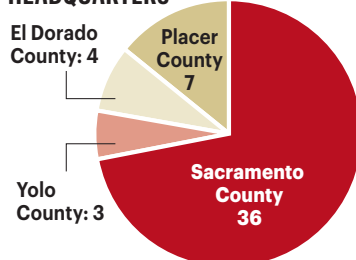
AGE OF COMPANY



CORPORATE STRUCTURE



HEADQUARTERS



COMPANIES BY INDUSTRY

